

Table 11: Washington Gas (WG) vs. Gateway Energy Services Corporation

Commodity Gas Cost Comparison

District of Columbia Residential Customer a/

Twelve Months Ended February 2016

Month	Therms	Commodity Gas Costs b/		Customer Commodity Gas Costs		Customer Savings c/
		WG PGC	Gateway Energy Services Corp.	WG - Utility	Gateway Energy Services Corp.	Gateway Energy Services Corp.
A	B	C	D	E=B*C	F=B*D	G=E-F
Mar-15	117	0.6391	0.8990	74.77	105.18	(30.41)
Apr-15	73	0.6391	0.8500	46.65	62.05	(15.40)
May-15	36	0.6391	0.8500	23.01	30.60	(7.59)
Jun-15	21	0.5742	0.8500	12.06	17.85	(5.79)
Jul-15	14	0.4601	0.8500	6.44	11.90	(5.46)
Aug-15	12	0.4601	0.8500	5.52	10.20	(4.68)
Sep-15	13	0.4820	0.8300	6.27	10.79	(4.52)
Oct-15	18	0.4820	0.8300	8.68	14.94	(6.26)
Nov-15	47	0.4289	0.7800	20.16	36.66	(16.50)
Dec-15	97	0.3736	0.7800	36.24	75.66	(39.42)
Jan-16	143	0.3339	0.7800	47.75	111.54	(63.79)
Feb-16	148	0.3339	0.7800 d/	49.42	115.44	(66.02)
	739		Total	\$ 336.96	\$ 602.81	\$ (265.85)
						-78.9%

a/ Average DC residential customer data (normal weather therms updated Feb. 2013).

b/ Prices include balancing charges.

c/ Amount customer would have saved had they switched to transportation service with the respective supplier.

d/ Rate provided by Daniel Wood, Direct Energy Services(Daniel.Wood@directenergy.com)
In January 2012 Direct Energy acquired Gateway Energy Services.