

Table 12: Washington Gas (WG) vs. Washington Gas Energy Services (WGES)

Commodity Gas Cost Comparison

District of Columbia Residential Customer a/

Twelve Months Ended May 2016

| Month | Therms | Commodity Gas Costs b/ | | Customer Commodity Gas Costs | | Customer Savings c/ |
|--------|--------|------------------------|--------------|------------------------------|------------------|---------------------|
| | | WG PGC | WGES | WG - Utility E=B*C | WGES F=B*D | WGES G=E-F |
| A | B | C | D | | | |
| Jun-15 | 21 | 0.5742 | 0.6413 | 12.06 | 13.47 | (1.41) |
| Jul-15 | 14 | 0.4601 | 0.6413 | 6.44 | 8.98 | (2.54) |
| Aug-15 | 12 | 0.4601 | 0.6413 | 5.52 | 7.70 | (2.17) |
| Sep-15 | 13 | 0.4820 | 0.6413 | 6.27 | 8.34 | (2.07) |
| Oct-15 | 18 | 0.4820 | 0.6413 | 8.68 | 11.54 | (2.87) |
| Nov-15 | 47 | 0.4289 | 0.6413 | 20.16 | 30.14 | (9.98) |
| Dec-15 | 97 | 0.3736 | 0.6413 | 36.24 | 62.21 | (25.97) |
| Jan-16 | 143 | 0.3339 | 0.5229 d/ | 47.75 | 74.77 | (27.03) |
| Feb-16 | 148 | 0.3339 | 0.5229 | 49.42 | 77.39 | (27.97) |
| Mar-16 | 117 | 0.4195 | 0.5229 | 49.08 | 61.18 | (12.10) |
| Apr-16 | 73 | 0.3670 | 0.5229 | 26.79 | 38.17 | (11.38) |
| May-16 | 36 | 0.4083 | 0.5229 | 14.70 | 18.82 | (4.13) |
| | 739 | | Total | \$ 283.10 | \$ 412.71 | \$ (129.61) |
| | | | | | | -45.8% |

a/ Average DC residential customer data (normal weather therms updated Feb. 2013).

b/ Prices include balancing charges.

c/ Amount customer would have saved had they switched to transportation service with the respective supplier.

d/ New daily balancing charge (\$0.0129) takes effect.

Scenario assumes customer signed new 1 year contract in 1/2016
Therefore, contract price of \$0.5100 is good until 1/2017.