Table 8: Washington Gas System Market Share By Customer Class

District of Columbia, Maryland, and Virginia Customer Choice Programs

As of January 1, 2000

	District of Columbia Maryland Virginia				ıinia	Total System	Total System		District of Columbia Percentage Percentage		Maryland Percentage Percentage		Virginia Percentage Percentage		
	Residential	Commercial	Residential	Commercial	Residential	Commercial	Residential	Commercial	Total	Residential	Commercial	Residential	Commercial	Residential	Commercial
	A	В	С	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	11,162	2,690	75,584	10,917	37,957	5,278	124,703	18,885	143,588	8.95%	14.24%	60.61%	57.81%	30.44%	27.95%
Annual Therms	13,297,315	32,003,930	77,710,325	131,848,220	37,654,495	76,048,115	128,662,135	239,900,265	368,562,400	10.34%	13.34%	60.40%	54.96%	29.27%	31.70%
	As of January 1, 2001														
							Total	Total							
	District of			/land		jinia	System	System		Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Residential	Commercial	Residential	Commercial	Residential	Commercial	Residential	Commercial	Total	Residential	Commercial	Residential	Commercial	Residential	Commercial
	Α	В	C	U	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	16,997	4,259	78,323	10,796	37,209	4,342	132,529	19,397	151,926	12.83%	21.96%	59.10%	55.66%	28.08%	22.38%

As of January 1, 2002

232,894,820

366,002,655

13.11%

22.05%

59.71%

54.33%

27.17%

23.63%

133,107,835

Annual Therms

17,453,935

51,341,995

79,485,320

126,525,060

36,168,580

55,027,765

	District of Residential	Columbia Commercial B	Residential C	yland Commercial D	Virg Residential E	inia Commercial F	Total System Residential G=A+C+E	Total System Commercial H=B+D+F	Total l=G+H	Percentage Residential J=A/G	Percentage Commercial K=B/H	Percentage Residential L=C/G	Percentage Commercial M=D/H	Percentage Residential N=E/G	Percentage Commercial O=F/H
Customers	16,057	4,384	86,036	11,329	43,545	6,331	145,638	22,044	167,682	11.03%	19.89%	59.08%	51.39%	29.90%	28.72%
							As of January	/ 1, 2003							
							Total	Total							
		Columbia		yland	Virginia		System	System		Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Residential A	Commercial B	Residential C	Commercial D	Residential E	Commercial F	Residential G=A+C+E	Commercial H=B+D+F	Total I=G+H	Residential J=A/G	Commercial K=B/H	Residential L=C/G	Commercial M=D/H	Residential N=E/G	O=F/H
• .		4.500		-		7.404									
Customers	27,434	4,563	95,113	12,482	71,420	7,404	193,967	24,449	218,416	14.14%	18.66%	49.04%	51.05%	36.82%	30.28%
							As of January	1, 2004							

							Total	Total							
	District of Columbia		Maryland		Virginia		System	System		Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Residential	Commercial	Residential	Commercial	Residential	Commercial	Residential	Commercial	Total	Residential	Commercial	Residential	Commercial	Residential	Commercial
	Α	В	С	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	21,570	4,490	82,455	11,898	66,994	7,248	171,019	23,636	194,655	12.61%	19.00%	48.21%	50.34%	39.17%	30.67%

Table 8: Washington Gas System Market Share By Customer Class

District of Columbia, Maryland, and Virginia Customer Choice Programs

As of January 1, 2005

	District of Columbia		,		Virginia		Total System	Total System		Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Residential A	Commercial B	Residential C	Commercial	Residential	Commercial	Residential G=A+C+E	Commercial H=B+D+F	Total I=G+H	Residential J=A/G	Commercial K=B/H	Residential L=C/G	Commercial M=D/H	Residential N=E/G	Commercial O=F/H
		_	-	2	_										
Customers	16,232	4,127	74,644	11,411	62,008	6,845	152,884	22,383	175,267	10.62%	18.44%	48.82%	50.98%	40.56%	30.58%
							As of January	1, 2006							
	District of	O - homele la		dan d	Mari	-tt-	Total	Total		D	B	B	B	B	B
	Residential	Columbia Commercial	Residential	/land Commercial	Residential	ginia Commercial	System Residential	System Commercial	Total	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial
	A	В	С	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	13,160	4,359	63,438	10,929	53,195	6,983	129,793	22,271	152,064	10.14%	19.57%	48.88%	49.07%	40.98%	31.35%
							As of January	1, 2007							
							Total	Total							
	District of Residential	Columbia Commercial	Mary Residential	/land Commercial	Virg Residential	ginia Commercial	System Residential	System Commercial	Total	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial
	A	В	С	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	12,632	4,568	59,347	11,963	49,315	7,754	121,294	24,285	145,579	10.41%	18.81%	48.93%	49.26%	40.66%	31.93%
							As of January	1, 2008							
	District of	Columbia	Mary	/land	Viro	iinia	Total System	Total System		Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Residential	Commercial	Residential	Commercial	Residential	Commercial	Residential	Commercial	Total	Residential	Commercial	Residential	Commercial	Residential	Commercial
	А	В	С	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	12,061	4,496	58,959	11,781	47,074	8,001	118,094	24,278	142,372	10.21%	18.52%	49.93%	48.53%	39.86%	32.96%
							As of January	1, 2009							
	District of	O-lumbi-	••	den d	\//	-11-	Total	Total		D	D	B	B	B	B
	Residential	Columbia Commercial	Residential	/land Commercial	Residential	ginia Commercial	System Residential	System Commercial	Total	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial
	A	В	С	D	Е	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	11,915	4,407	59,265	11,509	45,749	7,931	116,929	23,847	140,776	10.19%	18.48%	50.68%	48.26%	39.13%	33.26%
							As of January	1, 2010							
	51.44			_			Total	Total							
	District of Residential	Columbia Commercial	Residential	/land Commercial	Virg Residential	ginia Commercial	System Residential	System Commercial	Total	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial
	A	В	С	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	12,589	4,757	67,887	12,170	49,807	9,172	130,283	26,099	156,382	9.66%	18.23%	52.11%	46.63%	38.23%	35.14%

Table 8: Washington Gas System Market Share By Customer Class

District of Columbia, Maryland, and Virginia Customer Choice Programs

As of January 1, 2011

Total

Total

	District of Columbia		Maryland		Virginia			System	Percentage Percentage	Percentage			Percentage	Percentage	
	Residential	Commercial	Residential	Commercial	Residential	Commercial	Residential	Commercial	Total	Residential	Commercial	Residential	Commercial	Residential	Commercial
	Α	В	С	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	12,865	4,672	72,689	12,381	49,519	9,150	135,073	26,203	161,276	9.52%	17.83%	53.81%	47.25%	36.66%	34.92%
							As of January	/ 1, 2012							
							Total	Total							
	District of	f Columbia	Mar	yland	Virg	ginia	System	System		Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Residential	Commercial	Residential	Commercial	Residential	Commercial	Residential	Commercial	Total	Residential	Commercial	Residential	Commercial	Residential	Commercial
	А	В	С	D	Е	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	13,592	4,664	76,915	12,238	49,419	9,143	139,926	26,045	165,971	9.71%	17.91%	54.97%	46.99%	35.32%	35.10%
							As of January	/ 1, 2013							
							Total	Total							
		f Columbia		yland		ginia	System	System		Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Residential A	Commercial B	Residential C	Commercial D	Residential E	Commercial	Residential G=A+C+E	Commercial H=B+D+F	Total I=G+H	Residential J=A/G	Commercial K=B/H	Residential L=C/G	Commercial M=D/H	Residential N=E/G	O=F/H
				_											
Customers	14,995	4,461	81,668	12,248	48,322	8,984	144,985	25,693	170,678	10.34%	17.36%	56.33%	47.67%	33.33%	34.97%
							As of January	.1 2014							
							As or sandary	7 1, 2014							
	District of	f Columbia			VII		Total	Total		B	D	B	B	D	B
	Residential	Commercial	Residential	yland Commercial	Residential	ginia Commercial	System Residential	System Commercial	Total	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial
	A	В	C	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	15,780	4,644	90,171	12,495	45,523	8,898	151,474	26,037	177,511	10.42%	17.84%	59.53%	47.99%	30.05%	34.17%
Customers	13,700	4,044	30,171	12,435	40,020	0,090	131,474	20,037	177,511	10.4278	17.0476	39.3376	47.5576	30.0376	34.17 /6
							As of January	/ 1, 2015							
							Total	Total							
	District of Residential	f Columbia Commercial	Residential	yland Commercial	Virg Residential	ginia Commercial	System Residential	System Commercial	Total	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial	Percentage Residential	Percentage Commercial
	A	B	C	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
•	10.150	4 000	05.005	40.070	40.00		450 450	07.000	105 710	40.000/	40.000/	00.040/	40.040/	00.000/	24.242/
Customers	16,456	4,623	95,607	13,370	46,387	9,273	158,450	27,266	185,716	10.39%	16.96%	60.34%	49.04%	29.28%	34.01%
							As of January	/ 1, 2016							
							Total	Total							
		f Columbia		yland		ginia	System	System		Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Residential A	Commercial B	Residential C	Commercial	Residential E	Commercial	Residential G=A+C+E	Commercial H=B+D+F	Total I=G+H	J=A/G	Commercial K=B/H	Residential L=C/G	Commercial M=D/H	Residential N=E/G	O=F/H
	^	Ь	C	Ь	_		G-ATOTE	ПЕВТОТІ	1-0+11	3-20	N-D/II	L=0/0	WI-D/TT	N-L/G	0=1/11
Customers	15,690	4,555	97,534	13,518	46,074	9,785	159,298	27,858	187,156	9.85%	16.35%	61.23%	48.52%	28.92%	35.12%
							As of February	y 1, 2016							
							Te 1	Ta/-1							
	District of	f Columbia	Mar	yland	Viro	ginia	Total System	Total System		Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
	Residential	Commercial	Residential	Commercial	Residential	Commercial	Residential	Commercial	Total	Residential	Commercial	Residential	Commercial	Residential	Commercial
	Α	В	С	D	E	F	G=A+C+E	H=B+D+F	I=G+H	J=A/G	K=B/H	L=C/G	M=D/H	N=E/G	O=F/H
Customers	15,644	4,630	97,498	13,552	45,970	9,884	159,112	28,066	187,178	9.83%	16.50%	61.28%	48.29%	28.89%	35.22%