

| STATUS OF ELECTRIC RETAIL CHOICE IN THE DISTRICT OF COLUMBIA |                       |                                    |        |                              |               |                       |             |          |                              |               |                       |             |          |                              |               |
|--------------------------------------------------------------|-----------------------|------------------------------------|--------|------------------------------|---------------|-----------------------|-------------|----------|------------------------------|---------------|-----------------------|-------------|----------|------------------------------|---------------|
| Period Covered                                               | Residential           |                                    |        |                              |               | Non-Residential       |             |          |                              |               | Total                 |             |          |                              |               |
|                                                              | Electricity Suppliers | Pepco (Standard Offer Service SCS) | Total  | Electricity Suppliers' Share | Pepco's Share | Electricity Suppliers | Pepco (SOS) | Total    | Electricity Suppliers' Share | Pepco's Share | Electricity Suppliers | Pepco (SOS) | Total    | Electricity Suppliers' Share | Pepco's Share |
| CUSTOMER DEMAND (MW) AND MARKET SHARES                       |                       |                                    |        |                              |               |                       |             |          |                              |               |                       |             |          |                              |               |
| Jan-01                                                       | 76.61                 | 394.42                             | 471.03 | 16.3%                        | 83.7%         | 1,358.07              | 235.68      | 1,593.75 | 85.2%                        | 14.8%         | 1,434.68              | 630.10      | 2,064.78 | 69.5%                        | 30.5%         |
| Jan-02                                                       | 76.79                 | 395.25                             | 472.04 | 16.3%                        | 83.7%         | 1,349.88              | 243.96      | 1,593.84 | 84.8%                        | 15.2%         | 1,426.47              | 640.31      | 2,066.78 | 69.0%                        | 31.0%         |
| Jan-03                                                       | 77.03                 | 397.12                             | 474.15 | 16.2%                        | 83.8%         | 1,342.30              | 257.70      | 1,600.00 | 83.9%                        | 16.1%         | 1,418.23              | 654.32      | 2,072.15 | 68.4%                        | 31.6%         |
| Jan-04                                                       | 77.22                 | 397.75                             | 474.97 | 16.3%                        | 83.7%         | 1,353.80              | 249.84      | 1,603.64 | 84.4%                        | 15.6%         | 1,431.02              | 647.59      | 2,078.61 | 68.8%                        | 31.2%         |
| Jan-05                                                       | 77.46                 | 398.30                             | 475.76 | 16.3%                        | 83.7%         | 1,355.38              | 251.15      | 1,606.53 | 84.4%                        | 15.6%         | 1,432.84              | 648.45      | 2,081.29 | 68.8%                        | 31.2%         |
| Jan-06                                                       | 82.36                 | 423.35                             | 505.71 | 16.3%                        | 83.7%         | 1,338.19              | 265.65      | 1,603.84 | 84.5%                        | 15.5%         | 1,420.55              | 669.00      | 2,089.55 | 68.0%                        | 32.0%         |
| Jan-07                                                       | 82.48                 | 424.14                             | 506.62 | 16.3%                        | 83.7%         | 1,336.59              | 253.78      | 1,590.37 | 84.0%                        | 16.0%         | 1,419.07              | 677.32      | 2,096.39 | 67.7%                        | 32.3%         |
| Jan-08                                                       | 83.09                 | 423.76                             | 506.85 | 16.4%                        | 83.6%         | 1,338.28              | 254.04      | 1,592.32 | 84.0%                        | 16.0%         | 1,421.37              | 677.80      | 2,099.17 | 67.7%                        | 32.3%         |
| Jan-09                                                       | 82.85                 | 423.79                             | 507.64 | 16.3%                        | 83.7%         | 1,336.53              | 253.95      | 1,590.48 | 83.8%                        | 16.2%         | 1,419.38              | 683.64      | 2,103.02 | 67.5%                        | 32.5%         |
| Jan-10                                                       | 83.06                 | 424.54                             | 507.60 | 16.4%                        | 83.6%         | 1,337.26              | 260.00      | 1,597.26 | 83.7%                        | 16.3%         | 1,420.32              | 684.54      | 2,104.86 | 67.5%                        | 32.5%         |
| Jan-11                                                       | 84.10                 | 425.44                             | 509.54 | 16.5%                        | 83.5%         | 1,340.79              | 266.24      | 1,607.03 | 83.4%                        | 16.6%         | 1,424.89              | 691.68      | 2,116.57 | 67.3%                        | 32.7%         |
| Jan-12                                                       | 84.08                 | 426.11                             | 510.19 | 16.5%                        | 83.5%         | 1,338.15              | 268.71      | 1,606.86 | 83.3%                        | 16.7%         | 1,422.23              | 694.82      | 2,117.04 | 67.2%                        | 32.8%         |
| Jan-13                                                       | 84.98                 | 429.50                             | 514.48 | 16.5%                        | 83.5%         | 1,337.16              | 272.49      | 1,609.65 | 83.1%                        | 16.9%         | 1,422.14              | 701.99      | 2,124.13 | 67.0%                        | 33.0%         |
| Jan-14                                                       | 85.04                 | 432.39                             | 517.43 | 16.4%                        | 83.6%         | 1,341.19              | 270.53      | 1,611.72 | 83.2%                        | 16.8%         | 1,426.23              | 702.92      | 2,129.15 | 67.0%                        | 33.0%         |
| Jan-15                                                       | 85.24                 | 434.52                             | 519.76 | 16.4%                        | 83.6%         | 1,342.19              | 269.98      | 1,612.17 | 83.3%                        | 16.7%         | 1,427.43              | 704.60      | 2,131.93 | 67.0%                        | 33.0%         |
| Jan-16                                                       | 86.16                 | 434.88                             | 521.04 | 16.5%                        | 83.5%         | 1,345.90              | 272.25      | 1,618.15 | 83.2%                        | 16.8%         | 1,432.06              | 707.13      | 2,139.19 | 66.9%                        | 33.1%         |
| Jan-17                                                       | 86.28                 | 434.78                             | 521.06 | 16.6%                        | 83.4%         | 1,342.89              | 274.31      | 1,617.20 | 83.0%                        | 17.0%         | 1,428.17              | 709.09      | 2,138.26 | 66.8%                        | 33.2%         |
| Jan-18                                                       | 85.47                 | 428.20                             | 513.67 | 16.6%                        | 83.4%         | 1,245.17              | 253.98      | 1,499.15 | 83.1%                        | 16.9%         | 1,330.64              | 682.18      | 2,012.82 | 66.1%                        | 33.9%         |
| Jan-19                                                       | 85.34                 | 429.97                             | 515.31 | 16.6%                        | 83.4%         | 1,254.05              | 249.10      | 1,503.15 | 83.4%                        | 16.6%         | 1,339.39              | 679.07      | 2,018.46 | 66.4%                        | 33.6%         |
| Jan-20                                                       | 84.48                 | 431.99                             | 516.47 | 16.4%                        | 83.6%         | 1,249.81              | 258.72      | 1,508.53 | 82.8%                        | 17.2%         | 1,334.29              | 690.71      | 2,025.00 | 65.9%                        | 34.1%         |
| Jan-21                                                       | 83.94                 | 434.40                             | 518.34 | 16.2%                        | 83.8%         | 1,275.63              | 263.91      | 1,539.54 | 82.9%                        | 17.1%         | 1,359.57              | 696.31      | 2,055.88 | 66.1%                        | 33.9%         |
| Jan-22                                                       | 82.97                 | 436.36                             | 520.33 | 15.8%                        | 84.1%         | 1,276.16              | 268.05      | 1,544.21 | 82.6%                        | 17.4%         | 1,358.13              | 705.41      | 2,063.54 | 65.8%                        | 34.2%         |
| Jan-23                                                       | 82.63                 | 436.09                             | 521.72 | 15.8%                        | 84.2%         | 1,274.74              | 271.12      | 1,545.86 | 82.5%                        | 17.5%         | 1,357.37              | 710.21      | 2,067.58 | 65.7%                        | 34.3%         |
| Jan-24                                                       | 82.43                 | 441.20                             | 523.63 | 15.7%                        | 84.3%         | 1,274.68              | 272.06      | 1,546.74 | 82.4%                        | 17.6%         | 1,357.11              | 713.26      | 2,070.37 | 65.5%                        | 34.5%         |
| Jan-25                                                       | 81.95                 | 443.09                             | 525.04 | 15.6%                        | 84.4%         | 1,274.24              | 275.44      | 1,549.68 | 82.2%                        | 17.8%         | 1,356.19              | 718.53      | 2,074.72 | 65.4%                        | 34.6%         |
| Jan-26                                                       | 81.85                 | 443.69                             | 525.54 | 15.6%                        | 84.4%         | 1,277.68              | 272.72      | 1,550.40 | 82.3%                        | 17.7%         | 1,358.53              | 718.41      | 2,076.94 | 65.5%                        | 34.5%         |
| Jan-27                                                       | 81.65                 | 447.43                             | 529.08 | 15.4%                        | 84.6%         | 1,277.83              | 273.77      | 1,551.60 | 82.4%                        | 17.6%         | 1,359.48              | 721.20      | 2,080.68 | 65.3%                        | 34.7%         |
| Jan-28                                                       | 80.99                 | 449.99                             | 530.98 | 15.3%                        | 84.7%         | 1,285.40              | 269.01      | 1,554.41 | 82.7%                        | 17.3%         | 1,366.39              | 719.00      | 2,085.39 | 65.5%                        | 34.5%         |
| Jan-29                                                       | 80.88                 | 450.72                             | 531.60 | 15.2%                        | 84.8%         | 1,286.21              | 268.90      | 1,555.11 | 82.7%                        | 17.3%         | 1,367.09              | 719.62      | 2,086.71 | 65.5%                        | 34.5%         |
| Jan-30                                                       | 75.48                 | 413.98                             | 489.46 | 15.4%                        | 84.6%         | 1,353.53              | 256.36      | 1,609.89 | 84.1%                        | 15.9%         | 1,429.07              | 670.34      | 2,099.35 | 68.1%                        | 31.9%         |
| Jan-31                                                       | 75.47                 | 414.74                             | 490.21 | 15.4%                        | 84.6%         | 1,352.38              | 264.34      | 1,616.70 | 83.6%                        | 16.4%         | 1,427.63              | 679.08      | 2,106.91 | 67.8%                        | 32.2%         |
| Jan-32                                                       | 75.31                 | 416.38                             | 491.69 | 15.3%                        | 84.7%         | 1,351.10              | 269.43      | 1,620.53 | 83.4%                        | 16.6%         | 1,426.41              | 685.81      | 2,112.22 | 67.5%                        | 32.5%         |
| Jan-33                                                       | 75.28                 | 417.20                             | 492.48 | 15.3%                        | 84.7%         | 1,351.98              | 270.80      | 1,622.78 | 83.3%                        | 16.7%         | 1,427.26              | 688.00      | 2,115.26 | 67.5%                        | 32.5%         |
| Jan-34                                                       | 75.27                 | 418.24                             | 493.51 | 15.3%                        | 84.7%         | 1,350.68              | 276.57      | 1,627.25 | 83.0%                        | 17.0%         | 1,425.95              | 694.81      | 2,120.76 | 67.2%                        | 32.8%         |
| Jan-35                                                       | 75.23                 | 418.36                             | 493.59 | 15.2%                        | 84.8%         | 1,350.60              | 277.60      | 1,628.20 | 83.0%                        | 17.0%         | 1,426.93              | 695.96      | 2,121.79 | 67.2%                        | 32.8%         |
| Jan-36                                                       | 77.11                 | 419.29                             | 496.40 | 15.5%                        | 84.5%         | 1,355.62              | 277.02      | 1,632.64 | 83.0%                        | 17.0%         | 1,432.63              | 696.31      | 2,129.04 | 67.3%                        | 32.7%         |
| Jan-37                                                       | 77.39                 | 420.73                             | 498.12 | 15.5%                        | 84.5%         | 1,357.96              | 279.91      | 1,637.87 | 82.9%                        | 17.1%         | 1,435.36              | 700.64      | 2,135.99 | 67.2%                        | 32.8%         |
| Jan-38                                                       | 77.52                 | 422.95                             | 500.47 | 15.5%                        | 84.5%         | 1,360.50              | 280.74      | 1,641.24 | 82.9%                        | 17.1%         | 1,438.02              | 703.69      | 2,141.71 | 67.1%                        | 32.9%         |
| Jan-39                                                       | 78.12                 | 425.53                             | 503.65 | 15.5%                        | 84.5%         | 1,361.33              | 280.89      | 1,642.22 | 82.9%                        | 17.1%         | 1,439.45              | 706.42      | 2,145.87 | 67.1%                        | 32.9%         |
| Jan-40                                                       | 78.58                 | 427.40                             | 505.98 | 15.5%                        | 84.5%         | 1,363.27              | 282.23      | 1,645.50 | 82.8%                        | 17.2%         | 1,441.85              | 709.63      | 2,151.48 | 67.0%                        | 33.0%         |
| Jan-41                                                       | 78.82                 | 429.62                             | 508.44 | 15.5%                        | 84.5%         | 1,361.93              | 285.99      | 1,647.92 | 82.6%                        | 17.4%         | 1,440.78              | 715.61      | 2,156.39 | 66.8%                        | 33.2%         |
| Jan-42                                                       | 84.19                 | 446.07                             | 530.26 | 15.9%                        | 84.1%         | 1,307.98              | 272.38      | 1,580.36 | 82.8%                        | 17.2%         | 1,392.17              | 718.45      | 2,110.62 | 66.0%                        | 34.0%         |
| Jan-43                                                       | 84.11                 | 447.24                             | 531.35 | 15.8%                        | 84.2%         | 1,311.94              | 272.63      | 1,584.57 | 82.8%                        | 17.2%         | 1,398.05              | 719.87      | 2,115.92 | 66.0%                        | 34.0%         |
| Jan-44                                                       | 83.24                 | 451.10                             | 534.34 | 15.6%                        | 84.4%         | 1,314.52              | 273.92      | 1,588.44 | 82.6%                        | 17.4%         | 1,397.76              | 724.82      | 2,122.68 | 65.8%                        | 34.2%         |
| Jan-45                                                       | 82.56                 | 454.35                             | 536.91 | 15.4%                        | 84.6%         | 1,313.31              | 283.84      | 1,597.15 | 82.2%                        | 17.8%         | 1,395.87              | 738.19      | 2,134.06 | 65.4%                        | 34.6%         |
| Jan-46                                                       | 81.82                 | 457.36                             | 539.18 | 15.2%                        | 84.8%         | 1,311.23              | 288.10      | 1,599.33 | 82.0%                        | 18.0%         | 1,393.05              | 745.46      | 2,138.51 | 65.1%                        | 34.9%         |
| Jan-47                                                       | 81.39                 | 458.92                             | 540.31 | 15.1%                        | 84.9%         | 1,312.82              | 285.43      | 1,598.25 | 82.1%                        | 17.9%         | 1,394.21              | 744.35      | 2,138.56 | 65.2%                        | 34.8%         |
| Jan-48                                                       | 81.62                 | 460.24                             | 541.86 | 15.1%                        | 84.9%         | 1,305.42              | 292.95      | 1,598.37 | 81.7%                        | 18.3%         | 1,387.04              | 753.19      | 2,140.23 | 64.8%                        | 35.2%         |
| Jan-49                                                       | 80.95                 | 462.45                             | 543.40 | 14.9%                        | 85.1%         | 1,299.38              | 300.22      | 1,599.60 | 81.2%                        | 18.8%         | 1,380.33              | 762.67      | 2,143.00 | 64.4%                        | 35.6%         |
| Jan-50                                                       | 80.56                 | 465.56                             | 546.12 | 14.8%                        | 85.2%         | 1,298.16              | 306.96      | 1,605.12 | 80.9%                        | 19.1%         | 1,378.72              | 772.52      | 2,151.24 | 64.1%                        | 35.9%         |
| Jan-51                                                       | 79.89                 | 467.17                             | 547.06 | 14.6%                        | 85.4%         | 1,297.85              | 311.64      | 1,609.49 | 80.6%                        | 19.4%         | 1,377.78              | 778.81      | 2,156.55 | 63.9%                        | 36.1%         |
| Jan-52                                                       | 80.23                 | 467.40                             | 547.63 | 14.7%                        | 85.3%         | 1,299.60              | 314.37      | 1,613.97 | 80.5%                        | 19.5%         | 1,379.83              | 781.76      | 2,161.60 | 63.8%                        | 36.2%         |
| Jan-53                                                       | 81.11                 | 467.21                             | 548.32 | 14.8%                        | 85.2%         | 1,301.16              | 315.86      | 1,616.72 | 80.5%                        | 19.5%         | 1,379.83              | 781.76      | 2,161.60 | 63.7%                        | 36.3%         |
| Jan-54                                                       | 84.26                 | 487.60                             | 571.86 | 14.7%                        | 85.3%         | 1,104.24              | 250.05      | 1,354.29 | 81.5%                        | 18.5%         | 1,188.50              | 737.56      | 1,926.15 | 61.7%                        | 38.3%         |
| Jan-55                                                       | 84.18                 | 488.48                             | 572.66 | 14.7%                        | 85.3%         | 1,103.15              | 256.49      | 1,359.64 | 81.1%                        | 18.9%         | 1,187.34              | 744.96      | 1,932.30 | 61.4%                        | 38.6%         |
| Jan-56                                                       | 84.47                 | 489.71                             | 574.18 | 14.7%                        | 85.3%         | 1,107.51              | 257.88      | 1,365.39 | 81.1%                        | 18.9%         | 1,191.99              | 747.59      | 1,939.58 | 61.5%                        | 38.5%         |
| Jan-57                                                       | 84.55                 | 491.28                             | 575.83 | 14.7%                        | 85.3%         | 1,107.71              | 265.55      | 1,373.26 | 80.7%                        | 19.3%         | 1,192.26              | 756.83      | 1,949.09 | 61.2%                        | 38.8%         |
| Jan-58                                                       | 84.57                 | 492.54                             | 577.11 | 14.7%                        | 85.3%         | 1,097.83              | 265.55      | 1,363.38 | 80.5%                        | 19.5%         | 1,182.40              | 768.76      | 1,951.16 | 60.6%                        | 39.4%         |
| Jan-59                                                       | 84.25                 | 495.97                             | 580.22 | 14.5%                        | 85.5%         | 1,085.77              | 291.24      | 1,377.01 | 78.8%                        | 21.2%         | 1,170.03              | 787.21      | 1,957.23 | 59.8%                        | 40.2%         |
| Jan-60                                                       | 83.93                 | 497.73                             | 581.66 | 14.4%                        | 85.6%         | 1,006.37              | 371.55      | 1,377.92 | 73.0%                        | 27.0%         | 1,080.30              | 869.29      | 1,959.59 | 55.6%                        | 44.4%         |
| Jan-61                                                       | 83.57                 | 499.91                             | 583.48 | 14.3%                        | 85.7%         | 1,008.71              | 371.63      | 1,380.34 | 73.1%                        | 26.9%         | 1,092.27              | 871.54      | 1,963.81 | 55.6%                        | 44.4%         |
| Jan-62                                                       | 83.13                 | 503.05                             | 586.17 | 14.2%                        | 85.8%         | 1,022.70              | 381.43      | 1,404.14 | 72.8%                        | 27.2%         | 1,105.83              | 884.48      | 1,990.31 | 55.6%                        | 44.4%         |
| Jan-63                                                       | 82.77                 | 505.30                             | 588.07 | 14.1%                        | 85.9%         | 1,026.18              | 407.74      | 1,433.92 | 71.6%                        | 28.4%         | 1,108.94              | 913.04      | 2,021.99 | 54.8%                        | 45.2%         |
| Jan-64                                                       | 82.51                 | 508.88                             | 591.39 | 14.0%                        | 86.0%         | 1,035.41              | 402.23      | 1,437.64 | 72.0%                        | 28.0%         | 1,117.92              | 911.11      | 2,029.03 | 55.1%                        | 44.9%         |
| Jan-65                                                       | 82.28                 | 510.13                             | 592.41 | 13.9%                        | 86.1%         | 1,024.68              | 416.52      | 1,441.20 | 72.0%                        | 28.0%         | 1,106.97              | 926.64      | 2,033.61 | 54.4%                        | 45.6%         |
| Jan-66                                                       | 77.44                 | 472.17                             | 549.61 | 14.1%                        | 85.9%         | 1,066.66              | 403.11      | 1,469.77 | 72.0%                        | 28.0%         | 1,144.10              | 875.28      | 2,019.37 | 56.7%                        | 43.3%         |
| Jan-67                                                       | 72.88                 | 477.75                             | 550.63 | 13.2%                        | 86.8%         | 1,056.60              | 421.17      | 1,477.81 | 71.7%                        | 28.3%         | 1,129.40              | 883.95      | 2,013.35 | 56.8%                        | 43.2%         |
| Jan-68                                                       | 71.53                 | 482.14                             | 553.67 | 12.9%                        | 87.1%         | 1,055.32              | 417.78      | 1,473.10 |                              |               |                       |             |          |                              |               |