

Table 10: Customer Choice Program Participation After Various Time Intervals

Status 12 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ c/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-97				18,296	312,092	6%			
Jan-00	11,162	133,183	8%				37,957	318,225	12%

Status 18 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ c/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-98				17,509	313,471	6%			
Jul-00	14,272	129,384	11%				40,240	326,395	12%

Status 21 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ c/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-98				16,876	314,391	5%			
Oct-00	16,978	129,384	13%				38,635	326,395	12%

Status 24 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ c/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-98				26,050	321,981	8%			
Jan-01	16,997	129,875	13%				37,209	333,100	11%

Status 27 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ c/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-99				31,620	323,951	10%			
Apr-01	14,948	129,875	12%				31,586	333,100	9%

Status 30 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ c/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-99				33,607	324,635	10%			
Jul-01	10,764	133,910	8%				31,692	333,100	10%

Status 33 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ c/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-99				51,936	334,643	16%			
Oct-01	12,577	132,840	9%				39,951	344,294	12%

Status 36 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-99				68,921	333,083	21%			
Jan-02	16,057	135,820	12%				43,545	344,294	13%

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Status 39 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers
Feb-00				78,918	343,080	23%		
Apr-02	17,277	136,552	13%				63,870	344,294
Status 42 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers
May-00				86,070	340,252	25%		
Jul-02	19,541	135,820	14%				68,979	344,294
Status 45 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers
Aug-00				89,610	342,018	26%		
Oct-02	23,701	135,686	17%				69,613	344,294
Status 48 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers
Nov-00				85,759	365,737	23%		
Jan-03	27,434	135,820	20%				71,420	344,294
Status 51 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers
Feb-01				75,896	341,666	22%		
Apr-03	27,272	135,820	20%				70,685	344,294
Status 54 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers
May-01				73,839	350,595	21%		
Jul-03	22,587	135,820	17%				68,912	344,294
Status 57 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers
Aug-01				83,373	346,095	24%		
Oct-03	22,378	133,700	17%				66,018	378,516
Status 60 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers
Nov-01				85,273	347,775	25%		
Jan-04	21,570	133,700	16%				66,994	378,516

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Status 63 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-02				86,268	347,024	25%			
Apr-04	19,800	133,700	15%				74,654	378,516	20%

Status 66 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-02				88,311	347,024	25%			
Jul-04	18,481	133,700	14%				72,996	378,516	19%

Status 69 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-02				86,827	347,024	25%			
Oct-04	16,875	133,700	13%				64,214	378,516	17%

Status 72 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-02				91,572	347,024	26%			
Jan-05	16,232	135,907	12%				62,008	406,963	15%

Status 75 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-03				97,372	347,024	28%			
Apr-05	13,773	135,907	10%				58,495	406,963	14%

Status 78 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-03				95,462	347,024	28%			
Jul-05	11,764	135,907	9%				55,999	406,963	14%

Status 81 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-03				95,462	347,024	28%			
Oct-05	13,478	135,907	10%				54,169	406,963	13%

Status 84 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-03				95,462	367,389	26%			
Jan-06	13,160	136,009	10%				53,195	406,963	13%

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Status 87 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-04				81,575	367,389	22%			
Apr-06	13,060	136,009	10%				52,447	421,417	12%

Status 90 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-04				78,203	347,024	23%			
Jul-06	12,799	136,009	9%				51,334	421,417	12%

Status 93 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-04				77,438	347,024	22%			
Oct-06	12,637	136,009	9%				50476	421,417	12%

Status 96 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-04				74,993	378,897	20%			
Jan-07	12,632	137,277	9%				49315	421,417	12%

Status 99 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-05				74,039	378,897	20%			
Apr-07	12,459	137,277	9%				49029	433,215	11%

Status 102 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-05				66,998	378,897	18%			
Jul-07	12,291	137,277	9%				47769	433,215	11%

Status 105 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-05				64,369	378,897	17%			
Oct-07	12,025	137,277	9%				46573	433,215	11%

Status 108 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-05				63,438	378,897	17%			
Jan-08	12,061	137,580	9%				47074	433,215	11%

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Status 111 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-06				62,513	385,655	16%			
Apr-08	12,155	137,580	9%				46404	441,225	11%

Status 114 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-06				61,340	385,655	16%			
Jul-08	11,958	137,580	9%				46310	441,225	10%

Status 117 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-06				60,356	385,655	16%			
Oct-08	11,717	137,580	9%				45509	441,225	10%

Status 120 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-06				59,347	385,655	15%			
Jan-09	11,915	138,396	9%				45749	441,225	10%

Status 123 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-07				59,236	391,731	15%			
Apr-09	12,749	138,396	9%				46683	446,203	10%

Status 126 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-07				58,570	391,731	15%			
Jul-09	12,637	138,396	9%				48558	446,203	11%

Status 129 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-07				58,723	391,731	15%			
Oct-09	12,452	138,396	9%				48240	446,203	11%

Status 132 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-07				58,959	391,731	15%			
Jan-10	12,589	138,863	9%				49,807	446,203	11%

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Status 135 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-08				60,508	396,846	15%			
Apr-10	12,787	138,863	9%				50,636	452,467	11%

Status 138 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-08				59,964	396,846	15%			
Jul-10	12,734	138,863	9%				50,088	452,467	11%

Status 141 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-08				58,734	396,846	15%			
Oct-10	12,619	138,863	9%				49,312	452,467	11%

Status 144 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-08				59,265	396,846	15%			
Jan-11	12,865	139,843	9%				49,519	452,467	11%

Status 147 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-09				61,491	397,994	15%			
Apr-11	12,977	139,843	9%				49,433	452,467	11%

Status 150 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-09				63,668	397,994	16%			
Jul-11	12,958	139,843	9%				49,119	452,467	11%

Status 153 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-09				64,828	397,994	16%			
Oct-11	13,083	139,843	9%				48,204	452,467	11%

Status 156 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-09				67,887	397,994	17%			
Jan-12	13,592	140,628	10%				49,419	452,467	11%

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Status 159 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers	17%	Participants	Total Customers	
Feb-10				68,522	402,227	17%			
Apr-12	14,943	140,628	11%				49,431	461,879	11%

Status 162 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers	17%	Participants	Total Customers	
May-10				68,929	402,227	17%			
Jul-12	15,034	140,628	11%				48,642	461,879	11%

Status 165 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers	17%	Participants	Total Customers	
Aug-10				69,526	402,227	17%			
Oct-12	14,958	140,628	11%				47,910	461,879	10%

Status 168 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers	18%	Participants	Total Customers	
Nov-10				72,689	402,227	18%			
Jan-13	14,995	141,790	11%				48,322	461,879	10%

Status 171 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers	18%	Participants	Total Customers	
Feb-11				74,122	402,227	18%			
Apr-13	15,810	141,790	11%				47,716	467,649	10%

Status 174 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers	18%	Participants	Total Customers	
May-11				73,647	402,227	18%			
Jul-13	16,149	141,790	11%				47,278	467,649	10%

Status 177 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers	18%	Participants	Total Customers	
Aug-11				74,216	402,227	18%			
Oct-13	15,815	141,790	11%				46,301	467,649	10%

Status 180 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers	19%	Participants	Total Customers	
Nov-11				76,915	402,227	19%			
Jan-14	15,780	141,790	11%				45,523	467,649	10%

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Status 183 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-12				80,392	409,592	20%			
Apr-14	15,982	142,249	11%				45,047	472,639	10%

Status 186 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-12				80,772	409,592	20%			
Jul-14	16,163	142,249	11%				46,929	472,639	10%

Status 189 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-12				79,757	409,592	19%			
Oct-14	16,468	142,249	12%				46,592	472,639	10%

Status 192 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Nov-12				81,668	409,592	20%			
Jan-15	16,456	143,268	11%				46,387	472,639	10%

Status 195 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Feb-13				83,428	413,362	20%			
Apr-15	16,295	143,268	11%				47,000	472,639	10%

Status 198 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
May-13				84,345	413,362	20%			
Jul-15	16,110	143,268	11%				47,108	472,639	10%

Status 201 Months into Residential Customer Choice Program

	DC a/			MD b/			VA a/ d/		
	Participants	Total Customers		Participants	Total Customers		Participants	Total Customers	
Aug-13				86,838	413,362	21%			
Oct-15	15,859	143,268	11%				46,375	472,639	10%

Table 10: Customer Choice Program Participation After Various Time Intervals

Status 203 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers	22%	Participants	Total Customers
Nov-13				90,171	413,362	22%		
Jan-16	15,690	144,336	11%				46,074	472,639 10%

Status 206 Months into Residential Customer Choice Program								
	DC a/			MD b/			VA a/ d/	
	Participants	Total Customers		Participants	Total Customers	22%	Participants	Total Customers
Feb-14				92,792	418,974	22%		
Apr-16	15,483	144,336	11%				45,595	483,033 9%

a/ DC and Virginia programs began in January 1999.

b/ Maryland program began in November 1996.

c/ The percentage of customers choosing an alternative supplier for Virginia represents all residential customers as being eligible to participate. However, due to enrollment limitations, only 30% of all residential customers (as of 1/01) were actually allowed to participate in the program at that time. Effective April 1, 2001, 150,000 Virginia residential customers were eligible to participate in the program.

d/ Effective January 2002, all Virginia residential customers were eligible to participate in the program.

As of April 2004, Virginia data includes Shenandoah Gas data.

Source: Washington Gas Light Company