

Table 16: Washington Gas (WG) vs. Pepco Energy Services (PES)

Commodity Gas Cost Comparison

District of Columbia Residential Customer a/

March 2001 - March 2013

Month	Therms	Commodity Gas Costs b/		Customer Commodity Gas Costs		Customer Savings c/	
		WG	PES d/	WG - Utility	PES	PES	PES
		PGC	(Fixed Rate)		Fixed rate+fee e/		Fixed rate +fee
A	B	C	D	E=B*C	F=B*D		G=E-F
Mar-01	143	0.7683	0.4041	109.61	67.64 e/		41.97
Apr-01	88	0.7977	0.3442 f/	70.15	40.26 e/		29.89
May-01	35	0.7977	0.3442	27.60	21.90 e/		5.70
Jun-01	26	0.6584	0.3442	16.81	18.78 e/		(1.97)
Jul-01	20	0.6584	0.3442	13.17	16.87 e/		(3.71)
Aug-01	18	0.6584	0.3442	11.85	16.19 e/		(4.33)
Sep-01	16	0.5352	0.3442	8.56	15.50 e/		(6.93)
Oct-01	23	0.5352	0.3442	12.31	17.91 e/		(5.60)
Nov-01	62	0.5352	0.3442	33.18	31.33 e/		1.85
Dec-01	128	0.5916	0.3442	75.72	54.05 e/		21.68
Jan-02	163	0.5916	0.5500	96.43	89.65 g/		6.78
Feb-02	167	0.5016	0.5500	83.77	91.85 g/		(8.08)
Mar-02	128	0.5113	0.5500	65.45	70.40 g/		(4.95)
Apr-02	77	0.6016	0.5500	46.32	42.35 g/		3.97
May-02	36	0.6016	0.5500	21.66	19.80 g/		1.86
Jun-02	19	0.6377	0.5500	12.12	10.45 g/		1.67
Jul-02	19	0.6377	0.5500	12.12	10.45 g/		1.67
Aug-02	17	0.6377	0.5500	10.84	9.35 g/		1.49
Sep-02	15	0.5898	0.5500	8.85	8.25 g/		0.60
Oct-02	24	0.5898	0.5500	14.16	13.20 g/		0.96
Nov-02	63	0.6263	0.5500	39.46	34.65 g/		4.81
Dec-02	128	0.5453	0.5500	69.80	70.40 g/		(0.60)
Jan-03	163	0.5592	0.5950	91.15	96.99 g/		(5.84)
Feb-03	167	0.6027	0.5950	100.65	99.37 g/		1.29
Mar-03	128	0.9803	0.5950	125.48	76.16 g/		49.32
Apr-03	77	0.7633	0.5950	58.77	45.82 g/		12.96
May-03	36	0.7079	0.5950	25.48	21.42 g/		4.06
Jun-03	19	0.8189	0.5950	15.56	11.31 g/		4.25
Jul-03	19	0.7595	0.5950	14.43	11.31 g/		3.13
Aug-03	17	0.7595	0.5950	12.91	10.12 g/		2.80
Sep-03	15	0.6947	0.5950	10.42	8.93 g/		1.50
Oct-03	24	0.6947	0.5950	16.67	14.28 g/		2.39
Nov-03	63	0.6947	0.5950	43.77	37.49 g/		6.28
Dec-03	128	0.7136	0.5950	91.34	76.16 g/		15.18
Jan-04	163	0.7805	0.8250	127.22	134.48 g/		(7.25)
Feb-04	167	0.8255	0.8250	137.86	137.78 g/		0.08
Mar-04	128	0.6778	0.8250	86.76	105.60 g/		(18.84)
Apr-04	77	0.7557	0.8250	58.19	63.53 g/		(5.34)
May-04	36	0.8472	0.8250	30.50	29.70 g/		0.80
Jun-04	19	0.9116	0.8250	17.32	15.68 g/		1.65
Jul-04	19	0.8817	0.8250	16.75	15.68 g/		1.08
Aug-04	17	0.8817	0.8250	14.99	14.03 g/		0.96
Sep-04	15	0.7819	0.8250	11.73	12.38 g/		(0.65)
Oct-04	24	0.7819	0.8250	18.77	19.80 g/		(1.03)
Nov-04	63	0.9531	0.8250	60.05	51.98 g/		8.07
Dec-04	128	0.9136	0.8250	116.94	105.60 g/		11.34

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		WG	PES d/	WG - Utility	PES	PES	PES
		PGC	(Fixed Rate)		Fixed rate+fee e/		
A	B	C	D	E=B*C	F=B*D	G=E-F	
Jan-05	163	0.9505	0.8250	154.93	134.48 g/	20.46	
Feb-05	167	0.9402	0.8250	157.01	137.78 g/	19.24	
Mar-05	128	0.8317	0.8250	106.46	105.60 g/	0.86	
Apr-05	77	0.9733	0.8250	74.94	63.53 g/	11.42	
May-05	36	0.9733	0.8250	35.04	29.70 g/	5.34	
Jun-05	19	0.8965	0.8250	17.03	15.68 g/	1.36	
Jul-05	19	0.9833	0.8250	18.68	15.68 g/	3.01	
Aug-05	17	0.9833	0.8250	16.72	14.03 g/	2.69	
Sep-05	15	1.1053	0.8250	16.58	12.38 g/	4.20	
Oct-05	24	1.3948	0.8250	33.48	19.80 g/	13.68	
Nov-05	63	1.3948	0.8250	87.87	51.98 g/	35.90	
Dec-05	128	1.2782	0.8250	163.61	105.60 g/	58.01	
Jan-06	164	1.5007	1.1935	246.11	195.73 g/	50.38	
Feb-06	172	1.4029	1.1935	241.30	205.28 g/	36.02	
Mar-06	125	1.1703	1.1935	146.29	149.19 g/	(2.90)	
Apr-06	69	1.1737	1.1935	80.99	82.35 g/	(1.37)	
May-06	33	0.9701	1.1935	32.01	39.39 g/	(7.37)	
Jun-06	19	0.7903	1.1935	15.02	22.68 g/	(7.66)	
Jul-06	17	0.7903	1.1935	13.44	20.29 g/	(6.85)	
Aug-06	16	0.7730	1.1935	12.37	19.10 g/	(6.73)	
Sep-06	17	0.8768	1.1935	14.91	20.29 g/	(5.38)	
Oct-06	23	0.8852	1.1935	20.36	27.45 g/	(7.09)	
Nov-06	53	0.9741	1.1935	51.63	63.26 g/	(11.63)	
Dec-06	110	1.1248	1.1935	123.73	131.29 g/	(7.56)	
Jan-07	164	1.1248	1.1935	184.47	195.73 g/	(11.27)	
Feb-07	172	1.1248	1.1935	193.47	205.28 g/	(11.82)	
Mar-07	125	1.0231	1.1935	127.89	149.19 g/	(21.30)	
Apr-07	69	1.0231	1.1935	70.59	82.35 g/	(11.76)	
May-07	33	1.0231	1.1935	33.76	39.39 g/	(5.62)	
Jun-07	19	1.0379	1.1935	19.72	22.68 g/	(2.96)	
Jul-07	17	0.9825	1.1935	16.70	20.29 g/	(3.59)	
Aug-07	16	0.8897	1.1935	14.24	19.10 g/	(4.86)	
Sep-07	17	0.9996	1.1935	16.99	20.29 g/	(3.30)	
Oct-07	23	0.9412	1.1935	21.65	27.45 g/	(5.80)	
Nov-07	53	1.0151	1.1935	53.80	63.26 g/	(9.46)	
Dec-07	110	1.0949	1.1935	120.44	131.29 g/	(10.85)	
Jan-08	164	1.0503	1.1935	172.25	195.73 g/	(23.48)	
Feb-08	172	1.1000	1.1935	189.20	205.28 g/	(16.08)	
Mar-08	125	1.1018	1.1935	137.73	149.19 g/	(11.46)	
Apr-08	69	1.0411	1.1935	71.84	82.35 g/	(10.52)	
May-08	33	1.2492	1.1935	41.22	39.39 g/	1.84	
Jun-08	19	1.3486	1.1935	25.62	22.68 g/	2.95	
Jul-08	17	1.6291	1.1935	27.69	20.29 g/	7.41	
Aug-08	16	1.3415	1.1935	21.46	19.10 g/	2.37	
Sep-08	17	1.1333	1.1935	19.27	20.29 g/	(1.02)	
Oct-08	23	1.1333	1.1935	26.07	27.45 g/	(1.38)	
Nov-08	53	1.0682	1.1935	56.61	63.26 g/	(6.64)	
Dec-08	110	1.1905	1.1935	130.96	131.29 g/	(0.33)	

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		WG	PES d/	WG - Utility	PES	PES	PES
		PGC	(Fixed Rate)				
A	B	C	D	E=B*C	F=B*D	G=E-F	
Jan-09	164	1.0702	1.1935	175.51	195.73	g/	(20.22)
Feb-09	172	0.9905	1.1935	170.37	205.28	g/	(34.92)
Mar-09	125	0.6378	1.1935	79.73	149.19	g/	(69.46)
Apr-09	69	0.9305	1.1935	64.20	82.35	g/	(18.15)
May-09	33	0.7866	1.1935	25.96	39.39	g/	(13.43)
Jun-09	19	0.7758	1.1935	14.74	22.68	g/	(7.94)
Jul-09	17	0.7715	1.1935	13.12	20.29	g/	(7.17)
Aug-09	16	0.7715	1.1935	12.34	19.10	g/	(6.75)
Sep-09	17	0.7738	1.1935	13.15	20.29	g/	(7.13)
Oct-09	23	0.7940	1.1935	18.26	27.45	g/	(9.19)
Nov-09	53	0.8418	1.1935	44.62	63.26	g/	(18.64)
Dec-09	110	0.7534	1.1935	82.87	131.29	g/	(48.41)
Jan-10	164	0.8364	1.1935	137.17	195.73	g/	(58.56)
Feb-10	172	0.8743	1.1935	150.38	205.28	g/	(54.90)
Mar-10	125	0.8105	1.1935	101.31	149.19	g/	(47.88)
Apr-10	69	0.7391	1.1935	51.00	82.35	g/	(31.35)
May-10	33	0.7391	1.1935	24.39	39.39	g/	(15.00)
Jun-10	19	0.8010	1.1935	15.22	22.68	g/	(7.46)
Jul-10	17	1.0209	1.1935	17.36	20.29	g/	(2.93)
Aug-10	16	1.0209	1.1935	16.33	19.10	g/	(2.76)
Sep-10	17	0.7625	1.1935	12.96	20.29	g/	(7.33)
Oct-10	23	0.7625	1.1935	17.54	27.45	g/	(9.91)
Nov-10	53	0.7625	1.1935	40.41	63.26	g/	(22.84)
Dec-10	110	0.7165	1.1935	78.82	131.29	g/	(52.47)
Jan-11	164	0.7556	1.1935	123.92	195.73	g/	(71.82)
Feb-11	172	0.7688	1.1935	132.23	205.28	g/	(73.05)
Mar-11	125	0.7809	1.1935	97.61	149.19	g/	(51.58)
Apr-11	69	0.7209	1.1935	49.74	82.35	g/	(32.61)
May-11	33	0.7209	1.1935	23.79	39.39	g/	(15.60)
Jun-11	19	0.7545	1.1935	14.34	22.68	g/	(8.34)
Jul-11	17	0.7820	1.1935	13.29	20.29	g/	(7.00)
Aug-11	16	0.8264	1.1935	13.22	19.10	g/	(5.87)
Oct-11	23	0.6974	1.1935	16.04	27.45	g/	(11.41)
Nov-11	53	0.6974	1.1935	36.96	63.26	g/	(26.29)
Dec-11	110	0.7653	1.1935	84.18	131.29	g/	(47.10)
Jan-12	143	0.7416	1.1935	106.05	170.67	g/	(64.62)
Feb-12	148	0.6629	1.1935	98.11	176.64	g/	(78.53)
Mar-12	117	0.5568	1.1935	65.15	139.64	g/	(74.49)
Apr-12	73	0.6462	1.1935	47.17	87.13	g/	(39.95)
May-12	36	0.5553	1.1935	19.99	42.97	g/	(22.98)
Jun-12	21	0.6484	1.1935	13.62	25.06	g/	(11.45)
Jul-12	14	0.6484	1.1935	9.08	16.71	g/	(7.63)
Aug-12	12	0.7061	1.1935	8.47	14.32	g/	(5.85)
Sep-12	13	0.5470	1.1935	7.11	15.52	g/	(8.40)
Oct-12	18	0.5470	1.1935	9.85	21.48	g/	(11.64)
Nov-12	47	0.6000	1.1935	28.20	56.09	g/	(27.89)
Dec-12	97	0.6131	1.1935	59.47	115.77	g/	(56.30)
Jan-13	143	0.6255	1.1935	89.45	170.67	g/	(81.22)
Feb-13	148	0.6641	1.1935	98.29	176.64	g/	(78.35)
Mar-13	117	0.6297	1.1935	73.67	139.64	g/	(65.96)
	10,020		Total	\$ 8,554.52	\$ 9,899.29		\$ (1,344.77)

-15.7%

a/ Average DC residential customer data (normal weather therms updated Feb. 2013).

b/ Prices include balancing charge.

c/ Amount customer would have saved had they switched to transportation service with the respective supplier.

d/ Pepco entered the program in January 2000.

e/ Pepco charged a \$9.99 monthly fee irrespective of customer's usage if the customer did not have an extended warranty coverage plan with Pepco. (January 2000 - December 2001)

g/ No monthly fee charged.