



CUSTOMER CHOICE & LOCAL TELECOMMUNICATIONS SERVICES IN DC



Prepared: January 31, 2016

DC Residential Customers' Local Telephone Service Choices as of January 2016

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Status of Local Telephone Competition in DC as of December 31, 2014*																
2	Category	12/31/99	12/31/00	12/31/01	12/31/02	12/31/03	12/31/04	12/31/05	12/31/06	12/31/07	12/31/08	12/31/09	12/31/10	12/31/11	12/31/12	12/31/13	12/31/14
3	All Providers																
4	No. of CLECs providing service	20	32	37	37	40	43	40	41	46	52	54	56	56	55	57	58
5	CLECs' share of lines (%)	7.9	8.7	7.3	11.5	15.4	18.0	18.4	20.6	20.0	14.9	14.3	17.7	23.39	21.31	19.81	29.66
6	US - CLECs' share of lines (%)	4.3	7.7	10.3	13.2	16.3	18.5	18.0	17.1	17.6	17.2	17.1	17.3	17.5	17.5	17.5	17.5
7	CLECs' share of local revenues (%)	18.0	25.0	42.0	40.0	26.0	35.7	36.0	35.0	22.0	24	24	27	31.06	28.96	28.68	27.06
8	CLEC revenues (\$ million)	62.0	96.0	199.0	171.0	90.0	134.0	131.0	127.0	67.0	69.0	63.0	63.0	63.5	56.7	56.9	61.5
9	Residential																
10	CLECs' share of residential lines (%)	2.6	4.5	7.3	11.5	14.9	15.9	16.4	16.8	16.0	12.9	9.7	10.7	9.38	9.27	16.83	11.92
11	No. of CLECs with residential lines	4	10	10	14	19	21	17	13	14	16	11	10	10	12	6	7
12	Non-Residential																
13	CLECs's share of non-residential lines (%)	10.3	9.9	6.1	11.7	15.5	18.7	19.0	21.7	16.0	18.1	15.4	19.2	26.03	23.8	26.2	34.1
14	No. of CLECs with non-residential lines	14	21	16	24	30	32	33	36	40	46	50	53	53	51	51	58

DC Residential Customers' Local Telephone Service Choices as of January 2016

Local Exchange Service

- Access Point, Inc.*
- ACN Communication Services, Inc.*
- Broadview Networks, Inc.*
- Matrix Telecom, Inc. d/b/a Matrix Business Technologies d/b/a/ Trinsic*
- Metropolitan Telecommunications of DC, Inc. (MetTel)*
- Starpower Communications, LLC - d/b/a RCN*
- Verizon Washington, DC Inc.*

* Had residential customers as of January 2016



DC Residential Customers' Local Telephone Service Choices as of January 2016 (Continued)

- Wireless or Cellular (Bundles local and long distance) (Not tariffed at the DCPSC)
- Pay Telephones
- Phone cards
- Voice over IP (Internet Protocol) Telephony (Not tariffed at DCPSC)
 - AT&T, Verizon, Vonage
- Voice Over Cable (Not tariffed at DCPSC)
 - Comcast

Residential Local Service Provider Options as of January 2016

Local Service & No Custom Calling Features	Local Service – Packaged with Custom Calling Features	Local & Long Distance Packages	Other Packages (Combinations of voice, Internet, cable, and TV)
Access Point, Inc.	Verizon	ACN Communication Services, Inc.	Comcast (<i>not regulated by PSC</i>)
ACN Communication Services, Inc.	Starpower Communications, LLC - d/b/a RCN	Starpower Communications, LLC - d/b/a RCN	Cavalier Telephone Mid-Atlantic, L.L.C.
Broadview Networks, Inc.		Matrix Telecom, Inc. d/b/a Matrix Business Technologies d/b/a/ Trinsic	Starpower Communications, LLC - d/b/a RCN
Metropolitan Telecommunications of DC, Inc. (MetTel)		Verizon	Verizon FIOS (<i>not regulated by PSC</i>)
Verizon			Vonage (long distance and International, <i>not regulated by PSC</i>)

Monthly Residential Telephone Prices in D.C.

(Local Service Only, No Custom Calling Features & No Bundling with Long Distance Service) - as of January 2016

Company	Monthly Price – Flat Rate Service
Access Point, Inc.	\$12.50 for 1-year plan, \$11.25 for 2-year plan – both with per minute charges for local calls. \$23.95 with all local calls included
MetTel	\$12.78 , unlimited local calling
Verizon	\$13.78 , unlimited local calling

Access Point, Inc.
Residential Rates – as of January 2016

MetroPoint – One-year term - **\$12.50** per month, two-year term - **\$11.25** per month, three-year term - **\$23.95** with all local calls included for a two-year term.

VPoint – One year term - **\$18.95** per month, two-year term - **\$17.95** per month, three-year term - **\$16.95** per month. All home region calls are included.

ACN'S Residential Bundled Local & Long Distance Telephone Service Plans as of January 2016

- **Bundled Local and Long Distance Services**
- **ACN Advantage Plus** - **\$24.99** per month. The Standard Option includes: a Monthly Recurring charge (MRC) of \$1.99 with IntraLATA, per minute of \$0.10 and InterLATA, per minute of \$0.10. The Plus Option includes: an MRC of \$2.99 with IntraLATA, per minute of \$0.05 and InterLATA, per minute of \$0.05.
 - **ACN Advantage Unlimited** - **\$34.99** per month (first 3 months **\$29.99**). Unlimited local and long distance calling. Includes 5 features at no extra cost.

Broadview Networks

Residential Rates as of January 2016

- Flat Rate service - \$32.40 per month
- Message Rate Service - \$23.44; Additional Local messaging Units - \$0.07
- Flat Rate Message Service - \$28.24; flat rate calling to the telephones in the Washington Zone and message rate calling to the remainder of the local service area at \$0.07 per message unit.
- ***NoNonCents Residential Plan***
 - Removed from tariff as of October 4, 2013.
- ***4-Penny Residential Plan***
 - First Line
 - Standard Access Line
 - 500 free local calls; calls exceeding 500 will be charged at \$0.097 per call thereafter 300 minutes/month/line of IntraLATA toll; additional minutes at \$0.077 per minute
 - . \$0.067 per minute long distance (10% discount on all monthly recurring charges for Optional Calling Features and Feature Combinations)
 - \$55.10 monthly recurring charge
 - Additional line is \$50.15 monthly recurring charge

Met Tel – Residential Rates

as of January 2016

Plan	Monthly Rate	Free Local Calls	Price Per Message Unit
Flat Rate	\$12.78	Unlimited	0
Message Rate	\$7.29	75	\$0.06 per unit over 75
Flat/Message Rate	\$8.59	Flat rate covers calls to nearby D.C. suburbs; calls to more distant suburbs at message unit rate	6.0 cents per unit
Economy I, II	\$6.00, \$3.00	Unlimited	0

RCN (STARPOWER) – Residential Rates

Local, Regional and Long Distance Services as of January 2016

- **Unlimited Nationwide Calling Plan** – **\$9.99** with no per-minute long-distance rates, Call anywhere in the United States including Alaska, Hawaii, Puerto Rico, U.S. Virgin Islands and Canada.
- **Double Play** - **\$32.99** with no per-minute long-distance rates, Call anywhere in the United States including Alaska, Hawaii, Puerto Rico, U.S. Virgin Islands and Canada.
- **Triple Play** Service (unlimited phone calls nationwide) - **\$49.99** with no per-minute long-distance rates, Call anywhere in the United States including Alaska, Hawaii, Puerto Rico, U.S. Virgin Islands and Canada.

RCN (STARPOWER) – Residential Rates

Bundled Services – as of January 2016

- **Signature Bundled Packages**
- **Phone, Internet, and Cable TV - \$94.99** per month. Includes unlimited nationwide calling , 155 Mbps internet, and RCN Digital TV Service.
- **Phone, Internet, and Cable TV - \$89.99** per month. Includes unlimited nationwide calling, 50 Mbps internet, and RCN Digital TV Service.
- **Phone, Internet, and Cable TV - \$84.99** per month. Includes unlimited nationwide calling, 10 Mbps internet, and RCN Digital TV Service.

Matrix Telecom, Inc.'s (d/b/a Trinsic)* Residential
Bundled Local & Long Distance Service Plans -
As of January 2016

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Plan	Monthly Price	Comments
Trinsic Unlimited	\$57.62 for primary line; \$32.63 for a second line	Unlimited local and toll calls. Primary line includes Call Forwarding Variable, Caller ID with Name, Call Waiting with Caller ID with Name, Call Trace, 3-way Calling, Speed Calling.
Trinsic Home Connection 500	\$35.62 for primary and each additional line	Unlimited local calling and 500 minutes of long distance calling. 7¢ per minute for long distance calls above the cap. Caller ID with Name and Number, Call Waiting with Caller ID with Name and Number, 3-way Calling, Speed Calling; and Call Forwarding Variable.

* Trinsic Services now offered by Matrix Telecom, Inc.

Trinsic's Residential Bundled Local & Long Distance Service Plans - As of January 2016

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Plan	Monthly Price	Comments
Trinsic Complete Plus	\$35.62; \$38.62 with International Option	Additional lines for customers whose primary line is provided under any Trinsic Complete bundle. Unlimited local calling. Discounted international calling with international option.
Trinsic Complete Nation II	\$65.62; \$68.62 with International Option	Unlimited local and long distance calling, including calls to Canada; Caller ID with name and number, Call Waiting, 3-way Calling, Speed Dial 8; and Voice Mail. Discounted international calling with International Option.

Note: Rate for additional long distance minutes and international calls are presented in company's product mix service guide.

Monthly Residential Telephone Prices in D.C.

(Local Service Only, No Custom Calling Features & No Bundling with Long Distance Service) - as of January 2016

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VERIZON'S Residential Local Telephone Service Plans - as of January 2016

Service Plans	Monthly Price
Flat Rate – unlimited calls (individual line, first)	\$13.78
Message Rate	\$7.99
Economy I – individual line	\$6.00
Economy II – unlimited calls (Lifeline Program)	\$3.00
Economy II – Senior Citizens – unlimited calls	\$1.00

VERIZON'S Residential Bundled Local & Long Distance Packages – as of January 2016

Packages	Monthly Cost	Local Service	Regional Toll	Calling Features	Long Distance	Inter-national
Local Package	\$46.99	Unlimited	Not Included	Choice of 3	Not Included	Not Included
Local Package Extra	\$49.99	Unlimited	Not Included	All	Not Included	Not Included
Regional Package	\$53.95	Unlimited	Unlimited	Home Voice Mailbox, Caller ID, Call Waiting, Speed Dialing, 3 way Calling	Not Included	Not Included
Regional Package Extra	\$58.95	Unlimited	Unlimited	Choice of 15 plus Home Voice Mailbox	Not Included	Not Included
Freedom Package	\$70.99	Unlimited	Unlimited	Home Voice Mailbox, Caller ID, Call Waiting Speed Dialing, 3 way Calling	Unlimited	Discounted Rates
Freedom Essentials	\$63.99	Unlimited	Unlimited	Home Voice Mailbox, Caller ID, Call Waiting	Unlimited	Includes Canada and Puerto Rico
Freedom Value	\$61.99	Unlimited	Unlimited	None	Unlimited	Includes Canada and Puerto Rico
Freedom Extra	\$75.99	Unlimited	Unlimited	Choice of 15 plus Home Voice Mailbox	Unlimited (includes calls to Canada & Puerto Rico)	Discounted Rates

Comcast

[Not regulated by the DC PSC]

Comcast <i>Xfinity Voice Unlimited</i>	Performance Internet <i>and</i> Xfinity Voice Unlimited.....\$39.99 Xfinity Voice Unlimited.....\$29.99 • Voice Local With More.....\$34.95 • Additional Premium Line (with Calling Features).....\$21.95 • Additional Basic Line (without Calling Features).....\$11.95
<i>Starter XF Triple Play</i>	- Starting at \$89.99 a month – cable, phone, and internet. Performance - Up to 75 Mbps download speeds with Unlimited Nationwide Talk & Text.

Wireless (Cellular) Choices

[Regulated by the Federal Communications Commission (FCC), not the DCPSC]

Company	Phone Number	E-Mail Address (www...)
Cingular Wireless	1-888-333-6651	cingular.com
Sprint PCS	1-800-777-4681	sprint.com
T-Mobile USA	1-800-866-2453	t-mobile.com
Verizon Wireless	1-800-922-0204	verizonwireless.com

What Is Voice Over Internet Protocol (VOIP)?

- Voice over Internet Protocol (VOIP) enables a consumer to use the Internet to talk to another person anywhere in the world. The call can be made using a regular telephone and an adapter or through a computer. The Internet is based on data transmission (called packet switching) which is much faster and more efficient than traditional telephone calling through local telephone companies' circuit switching networks.

Voice Over IP (VOIP) Availability & Offers In D.C. – as of January 2016

Vonage World - **\$27.99** per month (\$9.99 first three months) – unlimited local, long distance, and international calls to both landline and mobile numbers (includes ten countries). Customers must have high speed Internet service. Both services include standard calling features.

U.S. & Canada 400 - **\$12.99** per month – 400 anytime minutes of local & long distance in the US, Canada & Puerto Rico. Only **5.0¢** for each additional minute.

Voice Over IP (VOIP) Availability & Offers In D.C. – as of January 2016

Vonage North America - \$24.99 per month – unlimited local and long distance calls in the US, Canada and Puerto Rico.

- **Vonage 3000 Globe Philippines - \$29.99** Includes: unlimited¹ calling to landlines and mobiles in the U.S. You can even make and receive calls on your home phone and two smartphones with our app.

The image shows the exterior of a modern, multi-story building with a glass and stone facade. The building is identified by the address "1333" on its upper level. A large, white, grid-like awning covers the entrance area. Two people are visible on the sidewalk: a man in a light-colored jacket on the left and a man in a dark suit on the right. The scene is set in a sunny, urban environment with trees and a clear sky.

PUBLIC SERVICE COMMISSION OF THE DISTRICT OF COLUMBIA

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A nighttime photograph of the Washington Monument, Lincoln Memorial, and US Capitol dome. The Washington Monument is a tall, slender, white obelisk that stands prominently in the center-left of the frame. The Lincoln Memorial is a large, white, rectangular building with a series of columns, illuminated from within, and is located in the lower right. The US Capitol dome is a large, white, domed building with a green roof, located in the lower left. A full moon is visible in the dark blue sky in the upper right. The text "THANK YOU!" is overlaid in the center of the image in a white, serif font.

THANK YOU!